# The WINGShow

17- 18 NOV 2025 | Za'abeel Halls, DWTC



# THE LEADING MINING AND QUARRYING EVENT IN THE REGION





Created by



## **EVENT OVERVIEW**



17 years in the making, The Mining Show is considered the region's most practical mining and quarrying event.

Designed to encourage knowledge exchange, project development, and showcase the latest equipment and technology for operational excellence, The Mining Show helps to inspire participation from the region's mining and quarry companies.

The Middle East is currently undergoing a remarkable transformation, fuelled by energy transition and forward-thinking mining initiatives which are playing a key role in driving significant market growth. This progress is facilitated by the issuance of new mining licenses, creating new opportunities for mining, investment, and infrastructure companies.

The Mining Show is the definitive event that unifies all these elements – driving innovation, excellence and collaboration by combining major services and supplier-led exhibition together with a high-level multi-track conference, covering thematic priorities of the industry whilst attracting senior delegates from across the Middle East and Africa.

From key projects, the latest opportunities in mineral exploration, reformation of codes and regulations, and development of operations across several exciting countries, The Mining Show is your only annual opportunity to meet buyers in the region.

Get involved now in an event platform where projects are discussed, relationships are formed and business gets done.

The Mining Show Team.



# THE CONFERENCE

The Mining Show consists of multiple, concurrent conferences that are packed with content. From keynotes to panel sessions, interviews to workshops, there are over 40 sessions for attendees to pick from.



TECHNOLOGY	QUARRYING	PRODUCTION	EXPLORATION	COUNTRY SPOTLIGHT	INVESTMENT
SMART MINING & DIGITALISATION	SMART OPERATIONAL EXCELLENCE	SUSTAINABILITY & ESG	EXPLORATION RESOURCES	THE SAUDI VISION	INNOVATION IN FINANCE
AI & AUTOMATION	TECHNOLOGY, PRODUCTIVITY &	RETHINKING SUPPLY CHAINS	ALTERNATIVES IN EXPLORATION	THE UAE OPPORTUNITY	RESILIENCE & RELEVANCE
DATA & ANALYTICS	ECOSYSTEMS	LIFECYCLE MANAGEMENT & PLANT OPERATIONS	MARKET ENTRY	EYES ON EAST AFRICA	REGIONAL COLLABORATION
MAPPING & PREDICTIVE MAINTENANCE	PLANNING & SUPPLY CHAIN MANAGEMENT	ORE GRADE ANALYSIS	DRILL & BLAST	EXPLORING EMERGING MARKETS	CRITICAL MINERALS
MAINTENANCE	PIT-TO-PORT				

### SPEAKERS HALL OF FAME





H.E. Aziz Rabbah Minister Ministry of Energy Mines and Environment Morocco



Assistant Undersecretary for Petroleum, Gas & Mineral Sector Ministry of Energy & Infrastructure

United Arab Emirates

H.E. Saif Ghubash



Brigadier Abdul Rahman Al Mansouri Director of Weapons and Explosives Ministry of Interior United Arab Emirates



David Scott Taylor
Director of Innovation and
Digitalisation
Ma'aden
Saudi Arabia



Majed Al Solimani Senior Director Quality and Inspection for Mega Project Ma'aden Saudi Arabia



Wilson Tucker
Member of Parliament
The Parliament of Western
Australia
Australia



H.E. Claude Ibalanky
Ambassador-at-Large of the
Head of State

Office of the President

Democratic Republic of the
Congo



Desiderius Chapewa
Chief Geologist
Ministry of Mines and Minerals
Development
Zambia



Samya Salem Alsereidi Director of Geology and Mining Department Fujairah Natural Resources

Corporation, Government of

United Arab Emirates

Fujairah



Sanjiv Kumar Singh
Director Mining
Hindustan Copper
India



Abdel Wahab Alrowwad Chief Executive Officer Jordan Phosphate Mines Company Jordan

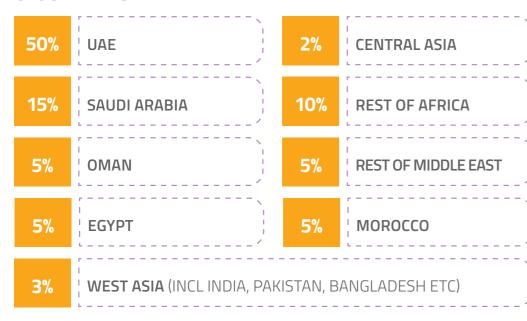


Banu Çolak
President
Women in Mining Türkiye
Turkey



### **WHO ATTENDS**

### **GEOGRAPHIES**



### **ATTENDEE PROFILES**



MINING **COMPANIES** 



**JUNIOR** MINES



**GOVERNMENT** 





INVESTORS, FINANCIERS, **FINANCIAL INSTITUTIONS** 



**EPC CONTRACTORS** 

# QUARRYING **COMPANIES** PROCESSORS, REFINERIES, **DISTRIBUTORS** & DEALERS

### CENTRAL ASIA REST OF MIDDLE EAST 5% 50% 5% MOROCCO **WEST ASIA EGYPT** 15% SAUDI ARABIA **OMAN** 10% **REST OF AFRICA**

### **ATTENDEE JOB TITLES INCLUDE**

### MINING COMPANIES

- CEO
- GM
- COO
- Mine Manager
- Operations Manager
- Procurement
- Engineer
- Exploration Manager
- Digital Lead
- Strategy & Planning
- Maintenance
- Metallurgist
- CIO
- HSE
- Geologist
- GIS Engineer
- CFO/Finance Manager
- Marketing
- Project Manager
- Supply Chain Manager
- Process Manager
- IT Manager

### **GOVERNMENT**

- Minister of Mining
- Minister of Natural Resources
- Minister of Energy
- Head of Mining
- Mining Authorities
- Head of Geology
- Geological Survey Board Member
- Technical Advisor
- Mining Engineer
- Ambassador
- Consul General
- Trade Advisor
- Geological Expert
- Recycling Officer
- Head of Culture and Environment
- Head of Waste
- Regulatory Affairs
- Director of Policy and Innovation
- Trade Development Officer
- Trade Sector Head

### **QUARRIES**

- CEO
- GM
- COO Mine Manager
- Operations Manager
- Procurement
- Maintenance Manager
- Engineer
- Exploration Manager
- GIS Engineer
- CFO/Finance Manager
- Strategy & Planning
- Project Manager
- Supply Chain Manager
- IT Manager
- Digital Lead
- Strategy & Planning
- Head of Exports
- Drill & Blast Technician
- Site Manager
- Route Planning

### NETWORKING & BUYER ENGAGEMENT



### **MOBILE APP**

The Mining Show networking app takes targeted networking to the next level. Don't wait for the right people to pass you by chance, actively invite them to your booth.

- Access to all registered attendees through the app
- Connect with potential customers, send messages and meeting requests
- Scan visitor badges and store leads
- Schedule virtual meetings year-round

### **NETWORKING**

While business is done on the show floor, relationships are often cultivated and strengthened at networking events. The Mining Show exhibitors and sponsors are invited to join a range of social networking events around the show.

- Evening networking party
- Networking lounge

### **HOSTED VIP MEETINGS**

Gain direct access to a meeting programme of qualified buyers actively sourcing the latest products and solutions. Our dedicated team will arrange 1-on-1 meetings with our VIP buyers.

The event will host CXOs of leading businesses across the mining and quarrying value chain and from across the region. This is your chance to make new contacts and grow your business over two packed days of networking opportunities.

### **EXHIBITING**

Nothing beats face-to-face engagement. The Mining Show creates two days of high-volume networking with over 5,000 leading stakeholders in the mining ecosystem – mining companies, quarrying companies, mineral processors, government, financiers, start-ups and incumbent tech innovators. Sometimes, it's the chance meetings that lead to the biggest opportunities.

### **DISTRIBUTORS WANTED**

Companies looking to break into the MENA market can find a local partner through our distributor awareness program. We can promote your company as looking for a local partner to our database of local distributors.

Join many other examples of successful partnerships through The Mining Show. We can act as the gateway for your business to enter emerging mining markets.

### **BUYERS THAT ATTEND THE MINING SHOW**









































































### INTEGRATED MARKETING CAMPAIGN

Our marketing campaign kicks off twelve months out and is a fully integrated, digital campaign using a variety of channels.



### PAST SPONSORS



















































































































































































Email erik.heath@terrapinn.com or call +971 (4) 440 2508 to find out how you can get involved.

Email erik.heath@terrapinn.com or call +971 (4) 440 2508 to find out how you can get involved.

# EXHIBITION PACKAGES



### **STAND OPTIONS**

### **SHELL SCHEME**

Shell scheme stands are sold per square metre, and provides you with a 'fitted booth' of 9 sqm, 12 sqm or 18 sqm (max), providing the essential material required for your stand.

### **PRICE**

USD \$655 / m<sup>2</sup> + Admin Fee + VAT

Shell Scheme Admin Fee is USD \$395 + 5% VAT

### **INCLUDES**

- Carpeting
- Table
- Chairs
- Lockable cabinet
- Electricity plug points
- Fascia board with your company name
- Spotlights
- Logo and link on website
- Logo, listing and profile on event app



Note: Admin Fee includes event registration, digital show guide and exhibitor listing on the website

### **RAW SPACE**

Raw space gives you the opportunity to design and construct your own, unique stand on a larger area of raw space, using different flooring, walls and lighting.

### **PRICE**

USD \$580 / m<sup>2</sup> + Admin Fee + VAT

Please note: Additional service and wastage fee's will apply to Raw Space stands depending on size.

Please get in touch with a member of the team or refer to the "Raw Space Service Fee's" table on page 15.

### **INCLUDES**

- Space only
- Logo, listing and profile on event app

Note: Raw Space service and wastage fee's do not apply to Enhanced Shell stands.

**Bespoke Sustainable Stand Options** are also available. Please enquire to discuss further.



### RAW SPACE SERVICE FEES



### **RAW SPACE SERVICE FEE'S**

There are a few additional service fee's to consider when exhibiting at the Dubai World Trade Centre. Please find the details below:

DENEFITE	COST	
BENEFITS	USD	AED
Raw Space Service and Wastage Charge Fee (Chargeable for all space only	exhibitor stands)	
These costs are inclusive of all related handling fees, build, show day and breawill also cover build day onsite inspection and monitoring of your stand build, wastage (own stand cleaning not included), health & safety and emergency management of the safety management of the safet	removal of all unwante	
Space only exhibitors between 1sqm to 80sqm (exclu. VAT)	\$1,100	4,000 AED
Space only exhibitors between 81sqm to 150sqm (exclu. VAT)	\$1,900	7,000 AED
Space only exhibitors 151sqm and above (excl. VAT)	\$2,700	9,900 AED
Stand Design Approval Fee (custom stands only)	\$550	2,000 AED
For space only stands the fee of AED 2,000 (excl. VAT) will be applicable for yo	ur stand full H&S revie	ew This is not

For space only stands the fee of AED 2,000 (excl. VAT) will be applicable for your stand full H&S review. This is not applicable to Shell Scheme Stands and Enhanced Shell Scheme stands.

Additional charges to be aware of		
Electricity (Custom stands ordered separately subject to stand requirements)	POA	POA
Rigging fees (if you plan to hang banners above your stand)	POA	POA

Your appointed stand contractor should factor these costs into your proposal as part of their quotation, these are variable costs and will be unique to the final stand design that you decide on.

Double Decker Stand (includes additional charge)		
Stand design approval fee for double decker stands	\$820	3,000 AED
Double decker charge is determined on stand design submission and number of m² on second story	\$160 per m <sup>2</sup>	600 AED per m <sup>2</sup>
Co-Branding Fee	\$500	1,800 AED

Note: Design approval and double-decker charges will be invoiced at a later stage, as we understand companies finalise these decisions after securing their stand builder.

Show ready options can waive the raw space service fee, however stand design and approval still apply.

Please enquire to discuss further.

### **UPGRADED STAND OPTIONS**



First impressions count, improve the look of your exhibition stand with our Enhanced Shell Scheme and Show Ready stands. Avoid the stress and costs of building a stand with our sustainable one-stop-shop stands.

Note: Additional Raw Space Fee's do not apply to Enhanced Shell stands.

### **ENHANCED SHELL SCHEME**

TERRAPINN

Enhanced Shell Scheme stands will create a premium feel and professional look

### PRICE

- 9-12 sqm USD \$955 / m<sup>2</sup> + Admin Fee + VAT
- 15 sqm+ USD \$975 / m<sup>2</sup> + Admin Fee + VAT

Enhanced Shell Scheme Admin Fee is USD \$395 + 5% VAT

### **INCLUDES**

- Shell Package
- X-Wall structure
- Booth no. & Exhibitor Name vinyl cut out
- Custom Counter (non-lit)
- Barstool

- X-Wall graphics
- Counter graphics
- Armlights
- 43" Wall mounted TV
- (From 15sqm+)

Note: Admin Fee includes event registration, digital show guide and exhibitor listing on the website

# **SHOW READY**

The best alternative to building a stand at the show. Show Ready is the most cost-effective way to show your brand in key areas on the show floor.

Please reach out to us to discuss your requirements and view our many stand design options.

### **PRICE**

USD \$980 / m2 + Admin Fee + VAT

**Show Ready Admin Fee** is USD \$395 + 5% VAT

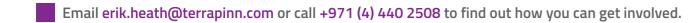
### **20SQM MODULAR STAND EXAMPLE:**

Stand design and approval fee is USD \$550 + 5% VAT

Note: Admin Fee includes event registration, digital show guide and exhibitor listing on the website







### **SPONSORSHIP PACKAGES**



In this region relationships matter. Get in before your competitors do and create a big statement at the largest mining and quarrying event in the region.

Our sponsorship packages are tailor-made to match your objectives and to get the most out of the show.

Whether it's brand recognition, increased sales, thought leadership or lead generation we can curate the right package for you.

BENEFITS	ASSOCIATE	SILVER	GOLD	PLATINUM	DIAMOND	TITLE
Content and thought leadership benefits						
Keynote speaking slot						1
20-minute conference speaker slot			1	1	2	2
Speaker involvement on a panel discussion	1	1		1	1	2
Networking benefits						
Pre-arranged 1-2-1 meetings with buyers from our visitor list			6	10	15	20
Access to networking platform to connect with visitors pre-show	Yes	Yes	Yes	Yes	Yes	Yes
Branding and profiling benefits						
Sponsorship logo positioning (digital / onsite collateral)	Associate	Silver	Gold	Platinum	Diamond	Title
Sponsor announcement upon signing	Yes	Yes	Yes	Yes	Yes	Yes
60-second LinkedIn video in pre-show promotion				Yes	Yes	Yes
Targeted pre-show invitation email sent to the database						Yes
Logo and profile listing on exhibitor list on event website	Yes	Yes	Yes	Yes	Yes	Yes
Logo featured as sponsor on event website homepage	Yes	Yes	Yes	Yes	Yes	Yes
Networking Platform						
Networking platform exhibitor listing (logo and profile)	Yes	Yes	Yes	Yes	Yes	Yes
Event platform homepage advert	Half	Half	Half	Full	Full	Full
Exhibition						
Stand space (Shell Scheme or Raw Space)	9sqm	12sqm	18sqm	24sqm	36sqm	36sqr
Investment	\$10,000	\$15,000	\$20,000	\$30,000	\$50,000	\$80,00

<sup>\*</sup>Additional 5% VAT + \$395 Admin Fee

Email erik.heath@terrapinn.com or call +971 (4) 440 2508 to find out how you can get involved.

# SPONSORSHIP OPPORTUNITIES



		OPPORTUNITIES AVAILABLE	COST PER UNIT
Tŀ	ne Mining Show Spons	orship Opportuniti	es
1	Keynote Theatre Sponsor	exclusive	\$25,000
2	Networking Reception Sponsor	exclusive	\$20,000
3	Conference Theatre Sponsor	exclusive	\$15,000
4	Lanyard Sponsor	exclusive	\$15,000
5	Registration Sponsor	exclusive	\$10,000
6	Networking Lounge Sponsor	exclusive	\$10,000
7	"You are here" Board Sponsor	exclusive	\$8,000
8	Floor Stickers (5 stickers)	unlimited	\$2,500





Maximise your visibility at The Mining Show through indoor, outdoor, and digital venue branding opportunities, designed to strategically position your brand, engage key decision-makers, and drive impactful connections.

		OPPORTUNITIES AVAILABLE	COST PER UNIT
Ne	ew Za'abeel Plaza		
1	Square Window Stickers - Za'abeel Halls 4, 5 & 6	8	\$15,000
2	Monument Sign	exclusive	\$12,000
3	Outdoor Archway	exclusive	\$10,000
ŀ	Grand View 4, 5 & 6	3	\$10,000
5	Outdoor Small Vehicle Display	multiple	\$10,000
5	Cubes (2 included in cost)	exclusive	\$5,000
7	Flags	exclusive	\$1,500
Za	'abeel Concourse 2		
3	Backlit Entrance Banner – Za'abeel Halls 4, 5 & 6	3	\$7,500
9	Indoor Door Banner	2	\$7,500
)	Outdoor Door Banner	2	\$7,500
1	Foyer Tower Box	6	\$4,000
2	Three Sided Tower Box	9	\$2,500
3	Digital Hanging Screen Network	6	\$2,500
4	Vertical Glass Panel	48	\$1,500
Ex	hibition & Convention G	ate	
5	Megacoms	3	\$15,000
6	Outdoor Tower Box	21	\$2,500





































<sup>\*</sup>additional 5% local VAT

### **CONTACT NOW**

### **SPONSORSHIP OPPORTUNITIES**

Erik Heath

E/ erik.heath@terrapinn.com T/ +971 (4) 440 2508

### **SPEAKING OPPORTUNITIES**

Edward Haines
E/ Edward.haines@terrapinn.com

### **MARKETING OPPORTUNITIES**

Bryony Whitehead E/ Bryony.whitehead@terrapinn.com

